

HYDROG(E)NICS Shift Power | Energize Your World

Ervaringen en Plannen

Filip SMEETS Managing Director Hydrogenics Europe

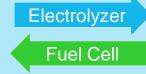
Hydrogenics in a nutshell



Hydrogenics manufactures zero emission hydrogen technologies



WATER $(H_2O) + POWER$



HYDROGEN (H₂) + OXYGEN (O₂)

Hydrogenics, a daughter company of Cummins and Air Liquide

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Cummins takes over fuel cell maker Hydrogenics

AIR LIQUIDE CANADA CUMMINS FUEL CELL HYDROGEN HYDROGENICS CORPORATION USA



The US engine manufacturer Cummins has taken over the Canadian fuel cell manufacturer Hydrogenics Corporation. However, Air Liquide will remain on board as an investor in Hydrogenics.

Cummins announced that the company will acquire all shares of the Canadian fuel cell and hydrogen technology developer and manufacturer, with the exception of the shares <u>Air Liquide acquired</u> in Hydrogenics earlier this year. Cummins will pay \$15 per share, equivalent to \$290 million in shareholder value.

Further details on the deal and its impact on both companies will be announced by Cummins CEO Tom Linebarger later this year: "Upon closing, we will share more details about the acquisition and our strategy to offer a broad portfolio of power solutions to meet our customers' needs." According to the announcement, Cummins expects the transaction to close in the third quarter of 2019.

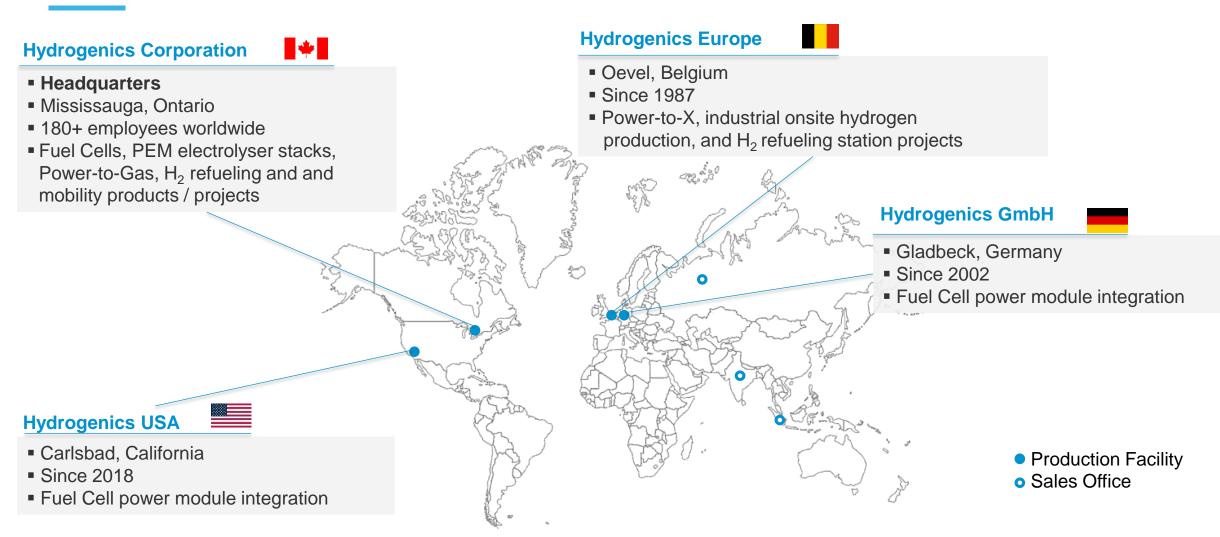
The US manufacturer Cummins was previously known for its diesel engines, but over the last two years has already made a number of significant and decisive acquisitions in the field of electrically powered vehicles. After presenting the prototype of an electric truck in 2017, Cummins acquired the former electric motorcycle manufacturer and current battery specialist Brammo, followed in February 2018 by the acquisition of Johnson Matthey's UK division specialising in electric and hybrid vehicles. Just a few months later in July of 2018, Cummins also acquired Efficient Drivetrains, as well as joining the Hydrogen Council. Now, with the acquisition of Hydrogenics, the US firm is setting itself up for rapidly growing markets in zero-emission technologies.

Author: Carrie Hampel 🛛 📑

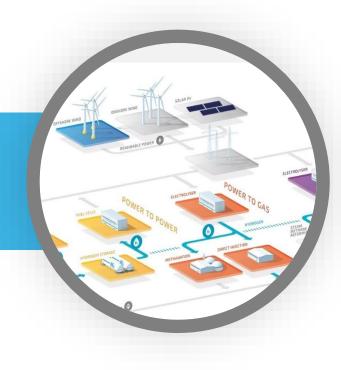
Source: https://www.electrive.com/2019/07/01/cummins-takes-over-fuel-cell-maker-hydrogenics/



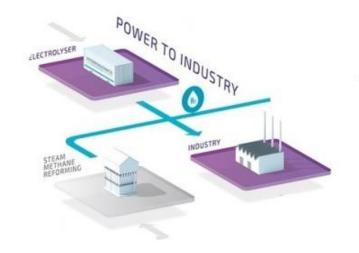
Hydrogenics' locations



Market tranformation

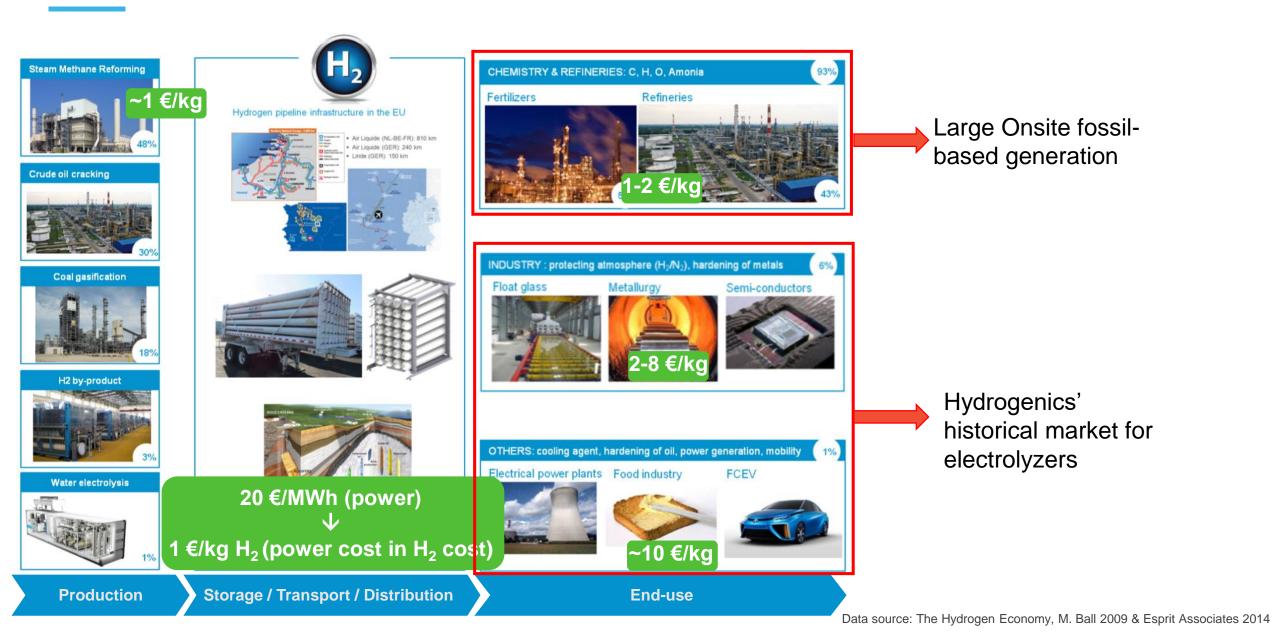


From industrial Hydrogen market ...



Chemical feedstock

World hydrogen market: 70 MMT/year



+ 350 Industrial projects delivered











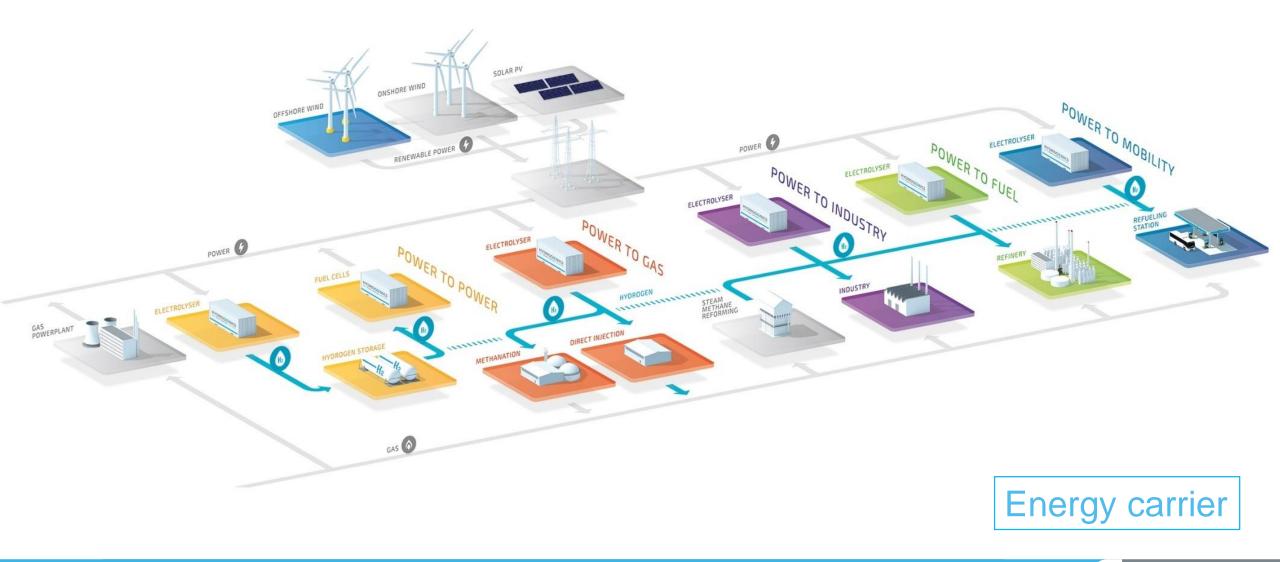


Nations Unies Conférence sur les Changements Climatiques 2015

COP21/CMP11



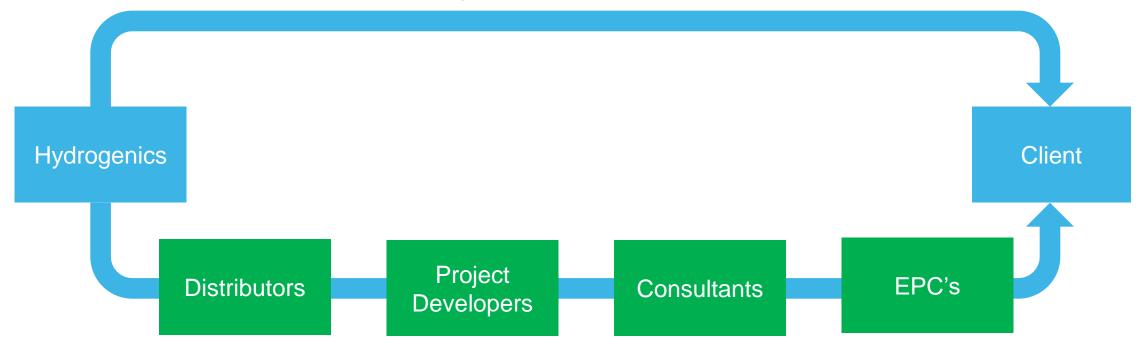
... to Renewable Hydrogen



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New Market Players

Historically: Direct relation with final client

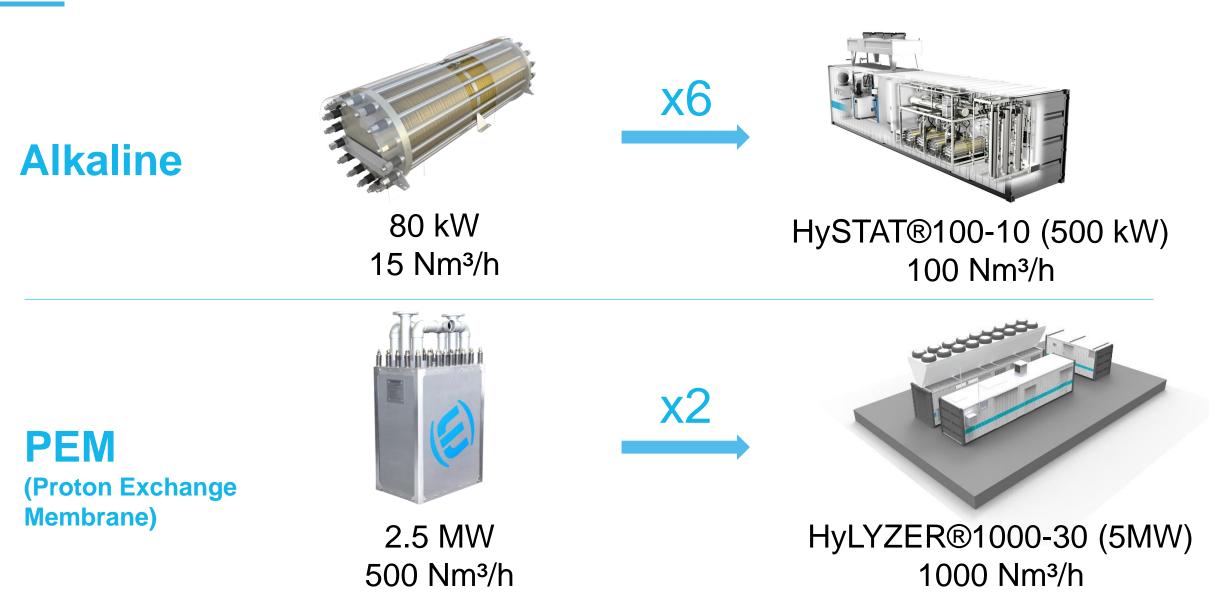


Future: new market players

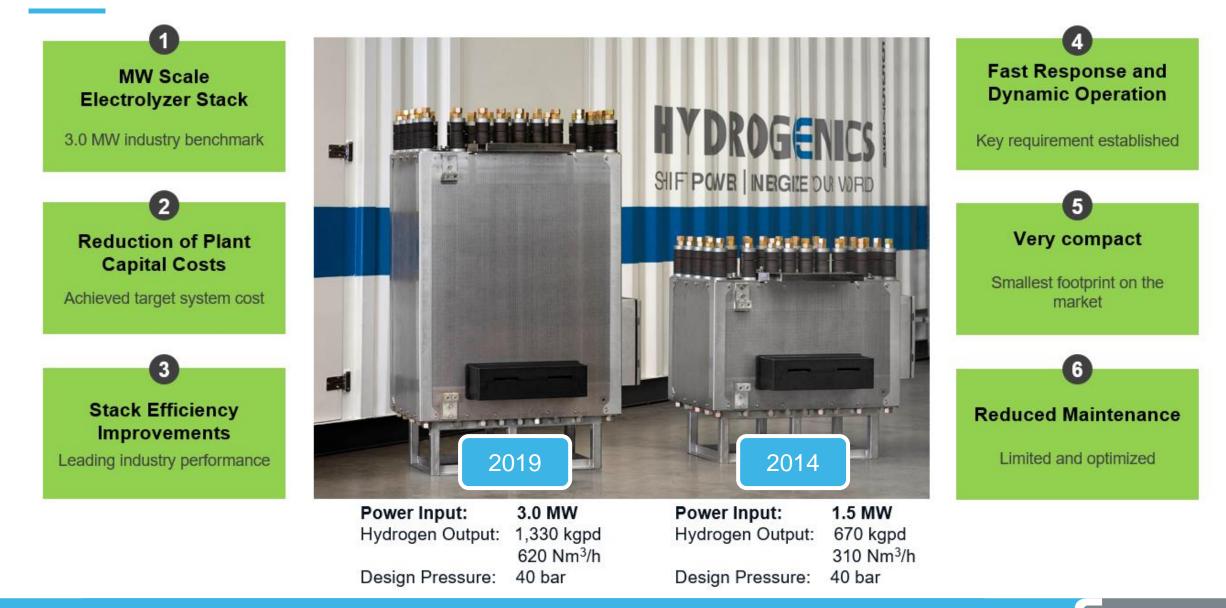
Technology tranformation



Technology evolution: from kW to MW scale



New Benchmark in PEM Water Electrolysis, 3MW Stack

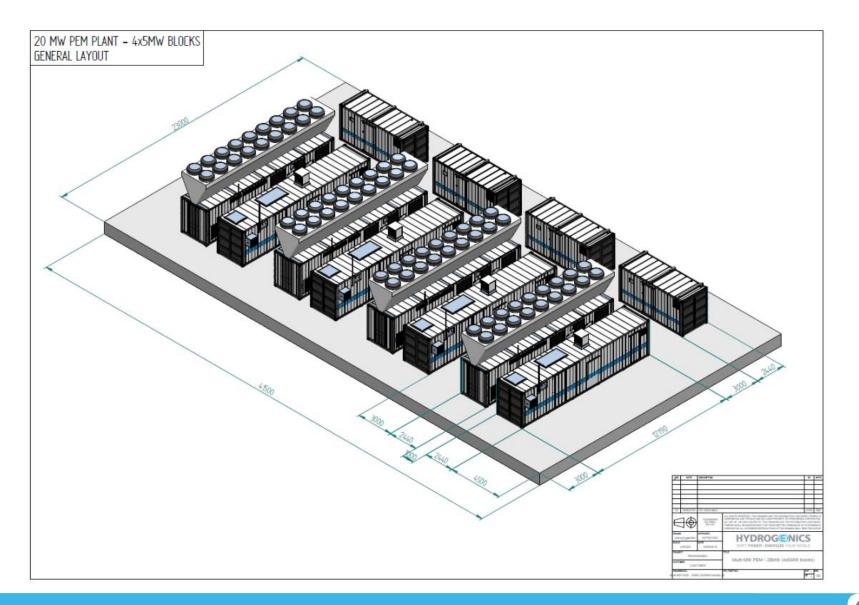


Electrolysers : product's line

AlkalinePEM (Proton Exchange Membrane)Image: Distance of the second sec

	HySTAT®-15-10	HySTAT®-60-10	HySTAT®-100-10	HyLYZER® -300-30	HyLYZER® -1.000-30	HyLYZER® -5.000-30
Output pressure	10 barg (27 barg optional)			30 barg		
Number of cell stacks	1	4	6	1	2	10
Nominal Hydrogen Flow	15 Nm³/h	60 Nm³/h	100 Nm³/h	300 Nm³/h	1.000 Nm³/h	5.000 Nm³/h
Nominal input power	80 kW	300 kW	500 kW	1.5 MW	5 MW	25 MW
AC power consumption (utilities included, at nominal capacity)	5.0 to 5.4 kWh/Nm ³			4.4 to 4.8 kWh/Nm ³		
Hydrogen flow range	40-100%	10-100%	5-100%	1-100%		
Hydrogen purity	99.998% O2 < 2 ppm, N2 < 12 ppm (higher purities optional)			99.998% O2 < 2 ppm, N2 < 12 ppm (higher purities optional)		
Tap water consumption	<1.4 liters / Nm ³ H2			<1.4 liters / Nm ³ H2		
Footprint (in containers)	1 x 20 ft	1 x 40 ft	1 x 40 ft	1 x 40 ft	2 x 40 ft	10 x 40 ft
Footprint utilities (optional)	Incl.	Incl.	Incl.	1 x 20 ft	1 x 20 ft	5 x 20 ft

Layout for 4000 Nm³/h outdoor plant (20 MW)



Layout for 4000 Nm³/h indoor plant (20 MW)

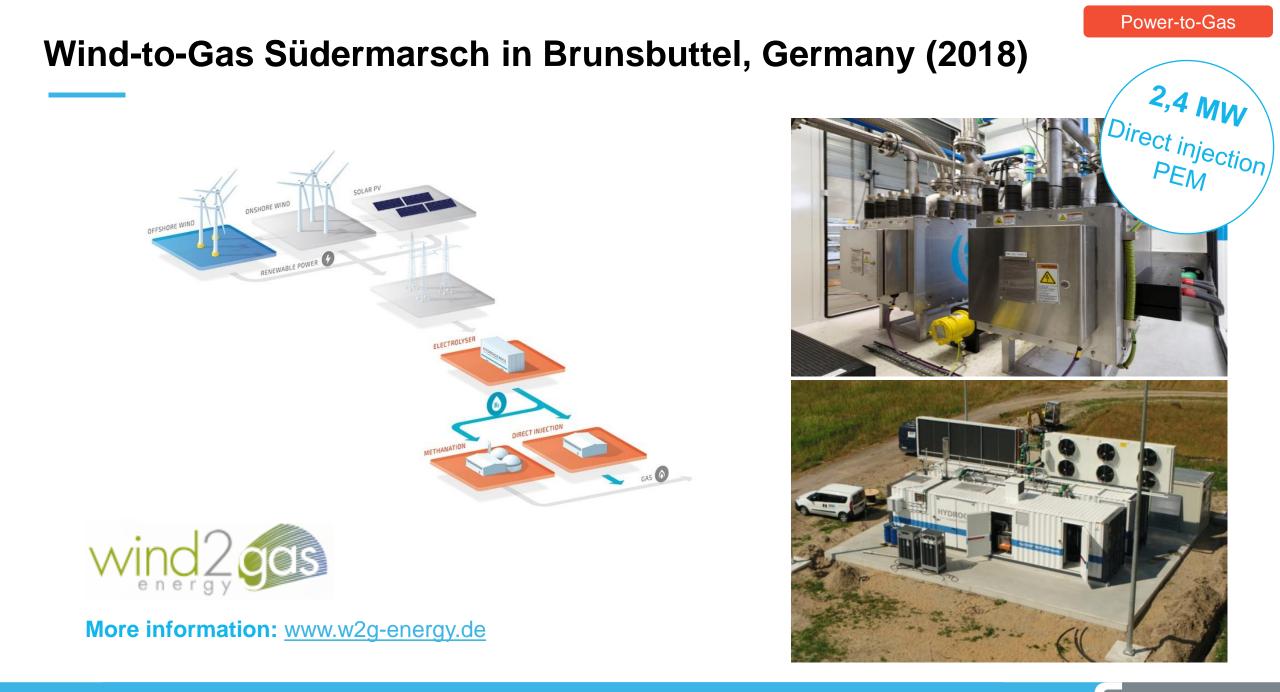
HYDROG (E) NICS



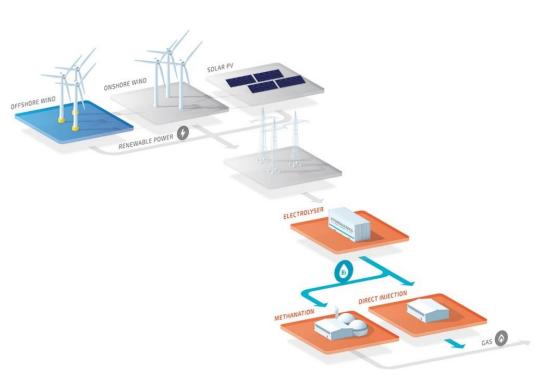
Bulleton Hydrogen Plant in 500m² (5382 ft²)

Latest Power-to-X references



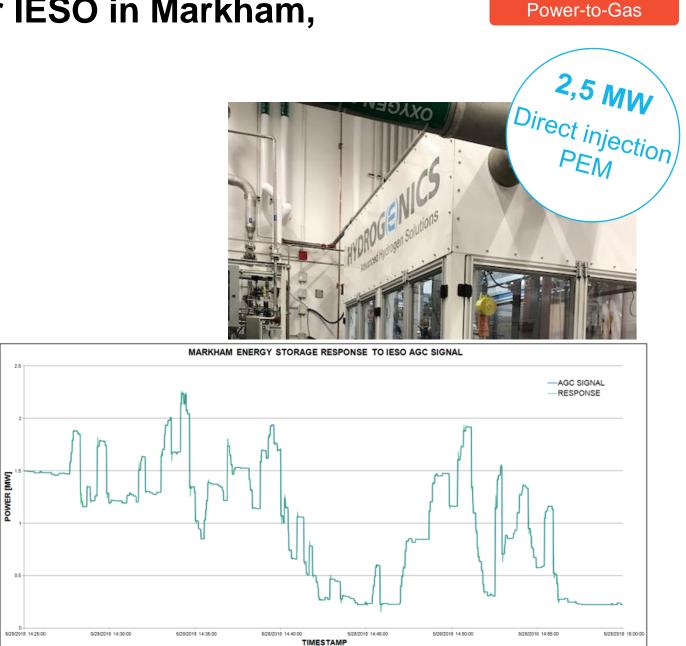


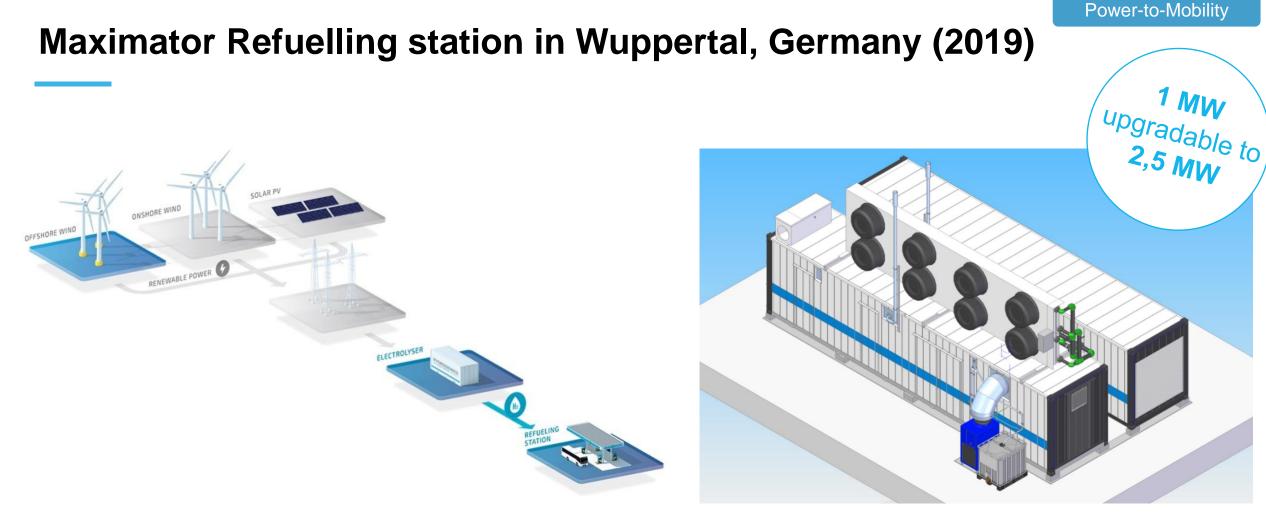
Secondary Frequency Control for IESO in Markham, Canada (2018)





More information: www.enbridge.com

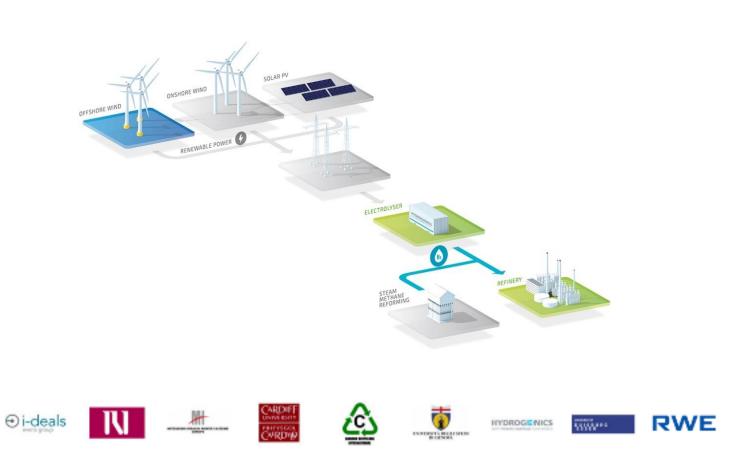






More information: https://www.maximator.de/flycms/en/web/10/

MEFCO₂: Power-to-Methanol in Niederaußem, Germany (2018)



This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement (No 637016).

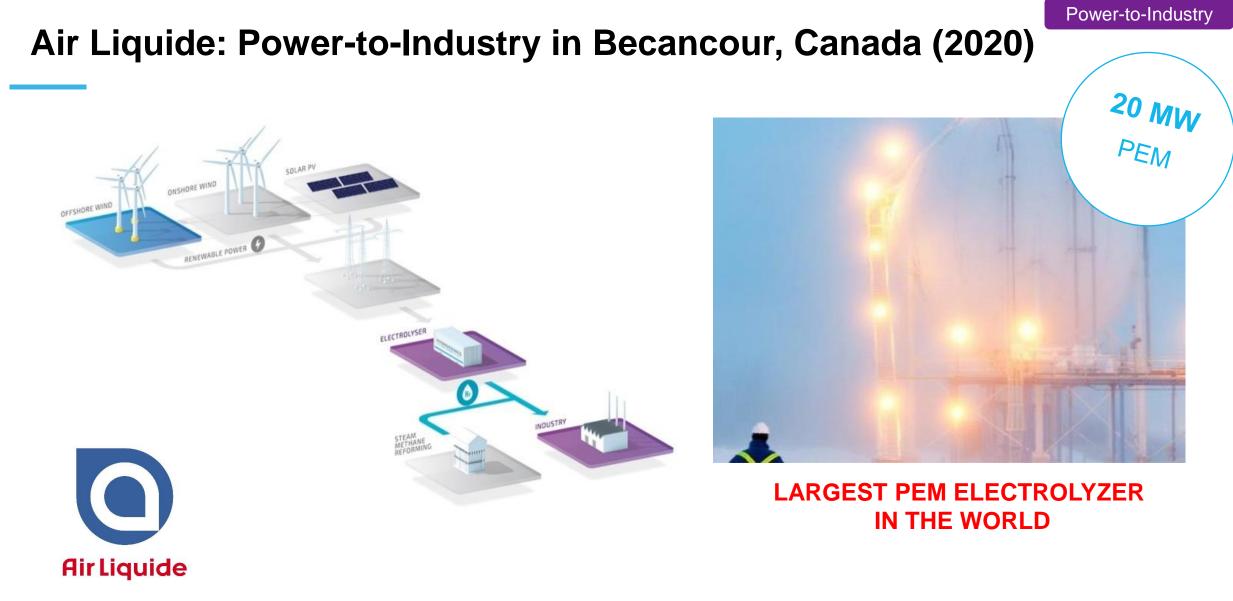
More information: www.mefco2.eu



Power-to-Fuels

MW

PEM



More information: <u>https://industry.airliquide.ca/air-liquide-invests-worlds-largest-membrane-based-electrolyzer-develop-its-carbon-free-hydrogen</u>

Lessons learnt



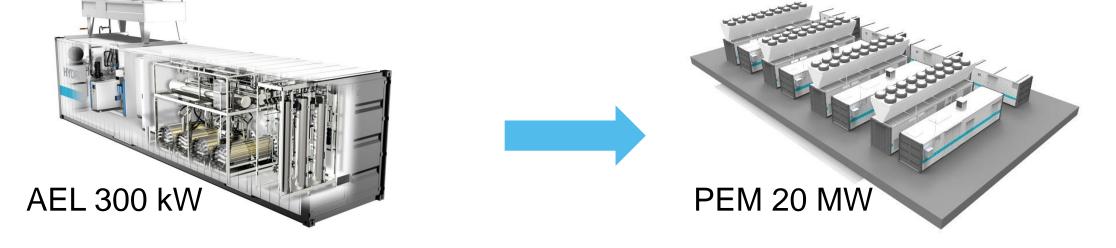
Lessons learnt from last P2X projects

Lessons from industry

- Strong experience in H2 safety
- Global standards
- Permitting/regulation
- Technology maturity
- Customized project manufacturing

Challenges for scale-up

- Size increase
- Production capabilities
- Cost reduction
- Maturity of supply chain
- Regulations / policy support



Competitive Advantages PEM vs. Alkaline

Reduced CAPEX

- Competitive equipment CAPEX → prices will continue to decrease with volume
- Non-classified process room \rightarrow can use normal equipment for auxiliary systems
- Compact equipment \rightarrow less land costs, smaller buildings, lower EPC costs for customer
- Simple interfaces → reduced installation costs
- Overdrive feature → design with N-1 redundancy in guaranteed flow applications
- Stacks will be refurbished \rightarrow Do not need to buy new stacks

Reduced OPEX

- Highest efficiency stacks \rightarrow less electricity usage
- Highly efficient Balance of Stack \rightarrow no compressors required for H₂ liquefaction or NG injection
- No KOH \rightarrow easier for onsite works and maintenance
- No compressors \rightarrow No risk of oil contamination, no added maintenance
- Very few moving parts → low maintenance costs (~0.5 to 1% of CAPEX per annum for onshore projects)
- Very low degradation → Many years between stack overhauls
- Future improvements → Refurbished stacks will have even better efficiency than today

Our PEM technology provides the best TCO for water electrolysis on the market

Tipping point for the hydrogen industry

2015

From niche

- First products and demo projects
- kW market
- Workshop mode
- Immature supply chain
- Only small Industrial market is commercial

"Hydrogen is a hype"

Upscaling

- Product evolution (alkaline, PEM)
- MW market
- Project manufacturing
- Supply chain development
- 1st commercial energy applications *"Why not Hydrogen ?"*

We're Here

Regulation change

To mainstream

- Product standardization
- GW market

2020-2025

- Product manufacturing
- Optimized and competitive supply chain
- Full commercial market deployment *"We always believed in hydrogen"*

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Thank you for your attention





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