The Siemens Group Belgium - Luxembourg

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SILYZER

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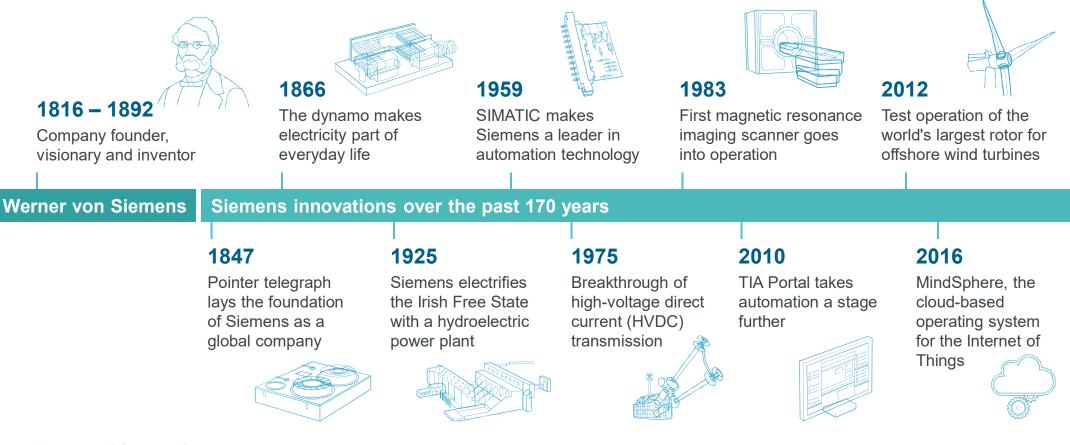
SIEMENS

Ingenuity for life



Milestones of a 171-year history

SIEMENS Ingenuity for life



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Frank Taelman Experience





Siemens Oostkamp (military Equipment)

Siemens Huizingen

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Company organization



Operating Companies			Strategic Companies				
Gas and Power	Smart Infrastructure	Digital Industries	Mobility	SIEMENS Gamesa	SIEMENS Healthineers		
Service Companies							
Financial	Financial Services Global Busin		ess Services	Real Estate Services			
Corporate Development (IoT Integration Services, Next47, Portfolio Companies)							

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Fiscal Year 2018



Key figures

(Continuing operations; in millions of € except where otherwise stated)	Fiscal 2018 ¹	Fiscal 2017	Change in %				
Volume							
Orders	91,296	85,784	8% ²				
Revenue	83,044	82,863	2% ²				
Profitability and capital efficiency							
Net income ³	6,120	6,094	0%				
Return on capital employed (ROCE) ³	12.7%	13.3%					
Liquidity							
Free cash flow ³	5,824	4,769					
Employees (in thousands)	Sept. 30, 2018	Sept. 30, 2017					
Total ⁴	379	377					
Germany	117	118					
Outside Germany	262	259					

1 Since the beginning of fiscal 2018, the accounting standard IFRS 15 (Revenue from Contracts with Customers) has been in effect at Siemens. Prior-year information is presented on a comparable basis 2 Excluding currency translation and portfolio effects 3 Continuing and discontinued operations 4 As of the beginning of fiscal 2018 part time employees are included to the full extent rather than proportionally. Prior-year information is presented on a comparable basis

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References in Belgium / Luxembourg





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References in Industry of the Future

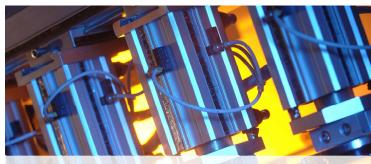
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Alcon reaches the next level of energy efficiency with bird's eye view of energy consumption thanks to Siemens Plant Data Services



Buses with electric traction drives represent the DNA of the Siemens Corporation. **Van Hool Belgium** is fully leveraging the advantages of the ELFA family.



Faster and more efficient services and Performant Data Visibility for Printing International thanks to MindSphere.



Continiuous efficiency optimization and improved performance and availibility at **INEOS ChloroToluenes** thanks to Siemens PCS 7 as integrated solution

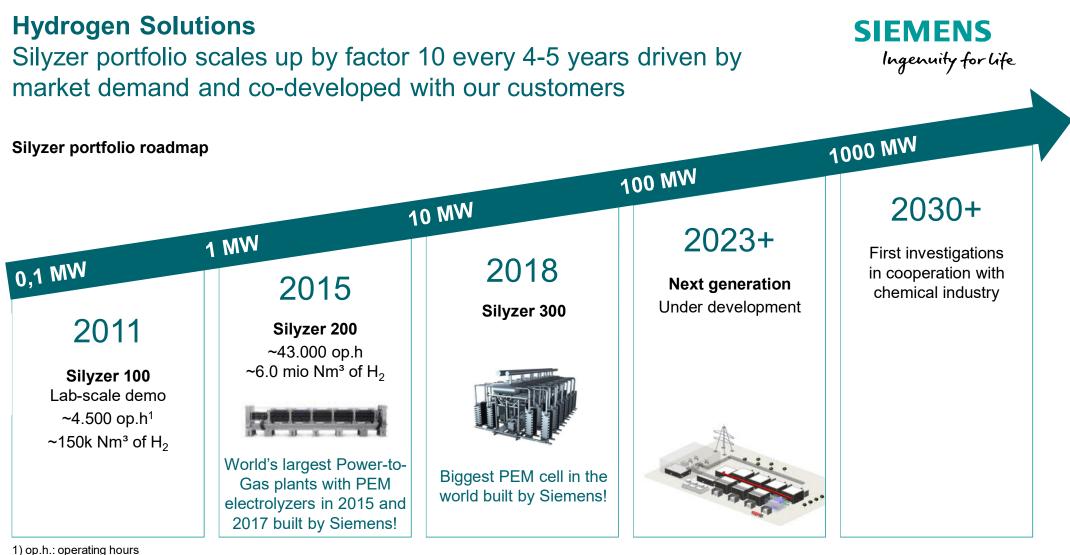


Higher productivity and efficiency for **Rockfon** thanks Siemens' automation, drives and industrial communication solutions with the support of partner ACE



Low maintenance costs and sustainable manure processing installations for **Bio-Armor**, thanks to Siemens Totally Integrated Automation

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1) op.h.: operating hours Unrestricted © Siemens AG 2019 Page 9 27.03.2019

References in Energy Efficiency





EDF opts for maximum control over energy supply on Martinique



Farm Frites in Lommel - 1 steam turbine SGT-100 & service contract of 8 years



Wind energy gets some breathing space in Antwerp harbor



ENGIE Electrabel - Replacement of the Guide Blade Carriers at Doel 4

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References in Energy Management





Integrated energy distribution for CHwapi hospital center



NEMO Link - Start of the works on site in Herdersbrug for the NEMO HVDC connection between Belgium and UK



Upgraded 36 kV substations at Lanxess Antwerp



Optimum energy distribution at Total Refinery Antwerp

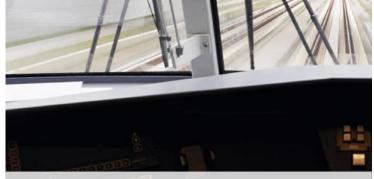
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References in Mobility









European Train Control Systems (ETCS) keep trains on track



Traffic computers keep mobility on the straight and narrow

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References in Smart Buildings

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New Havenhuis is beacon for efficient energy management



Comfort meets sustainability in the Radisson Blu Royal hotel



Watertight access control system at Société wallonne des Eaux (SWDE)



Optimum climate for optimum care giving at UZ Leuven



Total Building Solution brings highest comfort and security in AZ Sint-Maarten hospital in Mechelen



Synergyr Light enables efficient and transparent invoicing of 125 student residential flats Kotville in Bruges

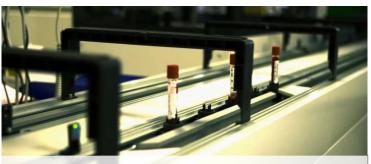
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References in Healthcare





AZ Nikolaas Sint-Niklaas - CAI Automation project



VIVALIA ARLON – 5° FORCE dual CT Scanners (Lowest dose – real dual energy)



Multitom Rax - first system installed



CHIREC Delta (new hospital) - Artis Pheno

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Contact page





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